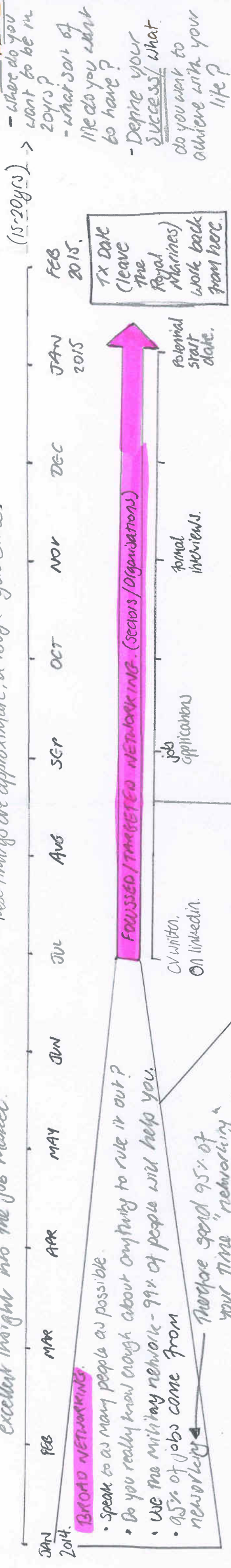


References: www.mandysolutions.co.uk

"What Colour is my parachute - Nelson Bolck
↳ Read this book - it will give you an excellent insight into the job market.

CAREER PLAN (SHORT)

An example of "Right -> left" planning
These timings are approximate, a rough guideline.



BROAD NETWORKING

- Speak to as many people as possible.
- Do you really know enough about anything to rule it out?
- Use the military network - 99% of people will help you.
- 95% of jobs come from networking.

Therefore spend 95% of your time "networking".

Labor are I now?

"Analysis of your situation"

1) What are your transferable skills?
- Can you support those statements with evidence. These should be at the top of your CV.

2) What have you done? What have you delivered in your current role? Why should someone employ you? What do you need to earn to live & what do you want to earn? Two very different questions!

3) What does your current role give you that others won't have? Start considering a WP (unique selling point).

Introduction

"If you want to get somewhere, you need a plan." So, what's yours? If you can't clearly articulate where you want to go you will struggle to get there. This roadmap is designed to give you an idea of the questions you should ask & the brutal self analysis that needs to be done in order to get you from where you are to where you want to be.

Good Luck!

Roderic Yapp.

What do you want to do that will satisfy the self analysis section & help you achieve your long-term vision?
What have you done that will help you get there and what do you need to do?
How do you fill in the gaps in your experience?

Self Analysis Section (Yourself)

This should take you several hours to complete. Discuss it with your parents/family/peers etc. Whilst this may seem like a waste of time if you want to be successful you must know what is important to you. It is no good taking a £100k city job if you want to be at home at 5pm every night. It's an extreme example but you will want to be able to discuss this with an employer/network contact. If you're unclear on what makes you happy / what you enjoy you are likely to end up in a role that doesn't suit you and in which you are less likely to perform well.

What do I like doing?

Think about your current career/role. What did you enjoy about it? What made it interesting to you and why? What do you want to keep doing?

Curve of your universe

What is the most important thing to you? What drives you? Are you ambitious because you want to make a lot of money & have a comfortable lifestyle or do you want to have a exciting career and look after your family. "Get clear on what makes you happy" This will give you focus

What don't I like doing?

Same as before but the opposite. Obviously. What do you dislike about your current role and why? - eg Too much travel, poor pay etc?

Strengths

What were you good at? Often follows what you like doing. Be specific - don't just put "leadership" because many claim to be strong leaders. Be confident but not arrogant. Discuss this with your friends, partner, peers (but only if they can be really honest with you).

Weaknesses

Same as before. Be honest, what are you not good at - what don't you understand? There are now opportunities to learn & improve. Try & fill these gaps whilst you're employed.

Values

What values, behaviours and beliefs are important to you? I cannot underestimate the strength of the military's organisational culture. Very few if any other orgs will have this.

Now you should have an idea of what it is you want to do.
- Role, Business/Org, Sector, Industry.
- Now you can start to have focused discussions with people. Get advice on your plan.

Ask people, "Can you describe your organisation/industry culture?" This is important in establishing a good fit for you. Culture is what people do when they think no one is watching them. What culture will you fit well into?